

The BW Technologies Monitor

BW Technologies
by Honeywell



A periodic newsletter to keep BW's customers up-to-date on our products and our presence in the industry.

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GasAlert Extreme: Standard Datalogging

Do you want more for less? The GasAlert Extreme now comes standard with datalogging and multi-language display. The 2008 price list features lower GasAlert Extreme prices in all currencies.



NEW

Single-gas detection
with new lower pricing
from \$365.00

Want more? No Problem.

The GasAlert Extreme with datalogging is now available for the price of a standard model.

GasAlert EXTREME

- Long term single gas solution
- Monitor and display:
CO, O₂, SO₂, NH₃, PH₃, Cl₂, ClO₂, NO₂,
HCN, ETO or O₃
- Easy on/off operation
- Simple automatic calibration procedure
- Wide range of user options
- IP66/67 rating
- Operates through consecutive shifts—
exceptional battery run-time

Wear yellow. Work safe.

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Notes from the Editor

Starting in May, BW Technologies by Honeywell will include a feature accessory on www.gasmonitors.com. Each issue of The Monitor will also include information on the previous months' feature accessories.

Product accessories can enhance the performance and extend the life of your BW Technologies instruments. Accessories can also help customize your detector to a specific application. Most of all, accessories can make your life easier!

To learn more about any of the feature accessories, contact your local BW Technologies sales representative.

Sarah Ursulan

Come and Visit Us! Upcoming Tradeshows

Americas:

American Industrial Hygiene
Conference 2008

June 2 – 4 Minneapolis, Minnesota,
USA

Safety 2008 ASSE

June 9 – 11 Las Vegas, Nevada, USA

2008 Environmental, Health & Safety
Seminar (Texas Chemical)

June 9 – 12 Galveston, Texas, USA

Global Petroleum Show 2008

June 10 – 12 Calgary, AB, CAN

ISA Expo Control 2008

June 11 – 13 Mexico City, Mexico

Inuvik Petroleum Show 2008

June 11 – 12 Inuvik, NWT, CAN

The Latin American Petroleum
Show XIX

June 17 – 19 Maracaibo, Venezuela,
USA

Atlantic Canada Petroleum Show 2008
June 18 – 19 St. Johns, Newfoundland
and Labrador, CAN

Protection Offshore 2008

June 25 – 27 Macae, Brazil

Ft. Detrick Expo

July 8 Frederick, Maryland, USA

2008 ASSE Region III PDC Exhibit
Aug 4 – 5 Houston, Texas, USA

Army Force Health Protection
Conference 2008

Aug 12 – 13 Louisville, Kentucky, USA

Fire Rescue International 2008

Aug 15 – 16 Denver, Colorado, USA

2008 APWA Congress & Expo
Aug 17 – 19 New Orleans, Louisiana,
USA

FIGAS 2008

Aug 21 – 23 Lima, Peru, USA

24th Annual National VPPPA
Conference

Aug 25 – 28 Anaheim, California, USA

ExpoProtecao2009

Aug 26 – 28 Sao Paulo, Brazil

NY Law Enforcement Expo. 2008

Aug 27 – 28 New York, New York, USA

Feature Accessory

Extend Pump Life with the Auxiliary Pump Filter for GasAlertMicro 5 Series

A feature accessory will be included each month on the www.gasmonitors.com and in upcoming distributor newsletters. The first feature accessory is the Auxiliary Pump Filter for GasAlertMicro 5 Series detectors.

The Auxiliary Pump Filter is compatible with the integrated pump model versions including:

- GasAlertMicro 5
- GasAlertMicro 5 PID
- GasAlertMicro 5 IR

Designed with a quick connect fitting, the Auxiliary Pump Filter easily locks into place to extend pump life and improve performance.

The Auxiliary Pump Filter has excellent particulate filtration. The filter housing is constructed out of a clear plastic which allows the user to easily see when it needs to be replaced.

All pumped GasAlertMicro 5 series instrument ships with two standard Auxiliary Pump Filters. Auxiliary Pump Filters are also available with an attached hose, with no need to remove in order to sample. Replacements are available in kits of 5 or 100.



*Attaching the Auxiliary
Filter to the GasAlertMicro 5*



Please refer to the GasAlertMicro 5 series accessories section under the Sampling/ Testing Equipment and Spares section in the 2008 price list to find the Auxiliary Pump Filter. Or, to learn more, contact your local sales representative.

Order Numbers

M5-AF-K1 - GasAlertMicro
5 Auxiliary Filter Kit with 5
replacement filters

M5-AF-K2 - Pump Module Auxiliary
Filter (kit of 5)

M5-AF-K2-100 - Pump Module
Auxiliary Filter (kit of 100)

M5-QCONN-K1 - Tubing Assembly
with syringe filter and quick
connect kit for GasAlertMicro 5

Success Story: France

Without the intervention of 'SOS Médecins' in December, a family from Morangis (in the vicinity of Paris) would not be alive today. At around midday, a member of the team was called out to a young woman's home who was suffering from severe vomiting. But as soon as he arrived on the premises, his GasAlertClip Extreme carbon monoxide detector went into alarm.

The man immediately decided to evacuate the four occupants of the house. However the 46-year-old mother had already been poisoned by carbon monoxide, and suddenly began to suffer from violent headaches and dizziness.

Two other occupants in the home were immediately given oxygen masks. They were all subsequently looked after at the Longjumeau hospital. "We've been through the worst," said Philippe Paranque, President of SOS Médecins 91. "This odorless and colorless gas [carbon monoxide] is terribly toxic. All the houses which are heated with a fireplace, a heater or a gas boiler are exposed to this sort of danger."



Product Information

Price List: March 2008

Digital Versions

March 2008 price books are available digitally in PDF format and Excel format for USD, EURO, GBP and CAD. All BW product lines offered at this time are included in the book.

The Excel version is organized using various tabs:

- Product Tabs – list commonly ordered detectors, options, accessories and spares for customers
- Order Number Tabs – compilation of all product tabs designed for import purposes
- 2008 Changes Tab – lists all changes from the published 2007 price book, including price changes, order additions/omissions

Key Notes

- No detector price increases
- Key price reductions for the different regions
- Confined Space Kits order number structure changes
- Additional images for accessories and spares for easier reference
- GasAlertMicro 5 IR order number option changes
- New sampling accessories section and SamplerPak section for easier reference
- GasAlert Extreme datalogging price reduction
- Discontinuation of the product lines for GasAlert100, GasProbe CO and CR-9600 with continued service support on these products

Hardcopy Versions

Customers can order their copies online by visiting www.gasmonitors.com and following the Price Book Request link (located on all product pages) or click here. Fill out the form, including specifying quantity and currency. A verification e-mail will be sent to you.



Come and Visit Us! Upcoming Tradeshows

EMEA:

Gas Technology Asia 2008
June 11 – 13 Kuala Lumpur, Malaysia

Preventica Ouest
June 18 – 19 Nantes, France

Neftegaz
June 23 – 27 Moscow, Russia

World Petroleum Congress 2008
June 29 – July 3 Madrid, Spain

17th edition of FISP (International Show of Safety and Protection)
Aug 27 – 29 Sao Paulo, Brazil

AsiaPac:

5th Xinjiang International Industry, Petrochemical Industry ATE & Instrumentation Expo
June 18 – 20 Xinjiang, China

Asian Oil & Gas Show 2008
June 25 – 27 Seoul, Korea

Asian Oil & Gas Show
June 25 – 27 Seoul, Korea

Infratech International Expo cum Seminar
July 7 – 9 Chennai, India

Queensland Mining Expo 2008
July 22 – 24 Queensland, Australia

WA Safety Show 2008
Aug 12 – 14 Perth, Australia

New Datasheets

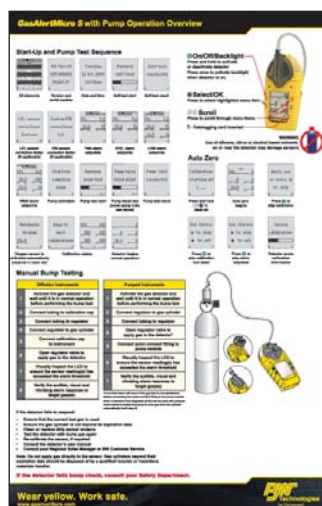
New datasheets have been created to provide you with easy to access information in a visually appealing format. As old inventory is depleted, the new datasheets will begin shipping. All languages are available and up on the website for your convenience.

The new format features:

- Easier to find information
- 3 key selling features
- Specifications in a consistent easy to read format
- Key accessories
- More product images

Available languages include:

- English
- Danish
- Finnish
- German
- Norwegian
- Russian
- Swedish
- Chinese
- Dutch
- French
- Italian
- Portuguese
- Spanish



Quick Reference Posters

Several Quick Reference Posters (QRP) have been developed to assist users with identifying start up screens and using the MicroDock II. Typical size is 11x17 in. / 30x43 cm, but are available in larger or smaller sizes. QRPs are currently available for:

- GasAlertClip Extreme
- GasAlert Extreme
- GasAlertMicro
- GasAlertMicroClip
- GasAlertMicro 5 (pump and diffusion)

QRPs are available with or without MicroDock II operations. Please contact your local sales representative for more information.

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Product Certifications:

GasAlertMicroClip

The GasAlertMicroClip is now certified for use on Cargo Vessels by ABS Americas. The Type Approval Certificate can be found by going to the ABS website at <http://www.typeapproval.org> and performing a product search on the ABS Type Approval Database by entering "BW Technologies by Honeywell" and "Canada." Select the GasAlertMicroClip and click on the certificate number.

