

The BW Technologies Monitor



A periodic newsletter to keep BW's customers up-to-date on our products and our presence in the industry.

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BW and the Environment: Going Green and Staying Yellow

As more and more importance is being placed on the environment and ways to reduce, reuse and recycle, BW Technologies is looking for ways to go green.



Currently, our unpopulated PCB boards inside the detectors are RoHS compliant. Lead-free parts are always

chosen, when available. BW is moving towards finished PCB boards being completely lead-free and RoHS certified.

Customers are encouraged to return their old detectors to BW for recycling. All detectors are disassembled and then recycled or

destroyed in an environmentally friendly and secure manner.

Plastic canisters are no longer used to ship product. Instead, BW now uses brown boxes which are easier to stack and ship. The brown boxes contain between 20 to 50% recycled content.

What is RoHS?

RoHS is a Restriction of Hazardous Substances directive. RoHS certification restricts the use of six hazardous materials in the manufacture of various types of electronic and electrical equipment:

- Lead
- Mercury
- Cadmium
- Hexavalent chromium (Cr6+)
- Polybrominated biphenyls (PBB)
- Polybrominated diphenyl ether (PBDE)

RoHS is an international initiative to solve the problem of huge amounts of toxic e-waste.

GasAlertClip Extreme detectors can be purchased in a 50-unit bulk package, and the GasAlertMicroClips are available in 10-unit bulk packages. For an environmentally friendly choice that creates less packaging, is easy for distribution and space efficiency, bulk packaging is a great option.

Another great way to reduce waste is the use of training CDs instead of training manuals. If manuals need to be printed onsite, duplex (or printing on both sides) is always encouraged to minimize waste.

Datasheets are one of the materials that BW Technologies continues to print; however, all of our datasheets are printed on FSC certified paper. The FSC, or Forestry Stewardship Council, is an international certification and labelling system for products. Certification verifies products come from responsibly managed forest and authentically recycled sources.

From production to marketing to engineering, BW Technologies is trying to eliminate waste and look for ways to recycle. Lean manufacturing not only reduces wasted streams on our production floor, but throughout the company.

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Notes from the Editor

BW Technologies by Honeywell would like to wish everyone a very safe and happy holiday season.

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Feature Accessory

Deluxe Confined Space Kits



Please note: Detector and calibration gas sold separately.

Make confined space entry quick and simple. The Deluxe Confined Space Kits are designed to provide all the accessories necessary to safely sampling and effectively monitor for atmospheric hazards during confined space entry work.

Deluxe Confined Space Kits are available for the following instruments:

- GasAlertMax XT
- GasAlertMicroClip
- GasAlertMicro
- GasAlertMicro 5 Series

Kits include:

- Carrying holster
- Remote sampling kit with 10 ft. / 3 m sample tubing and probe
- Manual aspirator pump
- IR connectivity kit (for GasAlertMicroClip and GasAlertMax XT only)
- Fleet Manager II CD (for GasAlertMicroClip, GasAlertMax XT and GasAlertMicro 5 Series)
- Regulator
- Fittings
- Auxiliary filters
- Foam-lined carrying case

Order Numbers

GasAlertMicroClip deluxe confined space kit
MC-CK-DL

GasAlertMicro deluxe confined space kit
M4-CK-DL

GasAlertMax XT deluxe confined space kit
XT-CK-DL

GasAlertMicro 5 Series deluxe confined space kit
M5-CK-DL



Product Information

GasAlertMicro 5 Series: New Version Batteries

New PCBs have been developed for the GasAlertMicro 5 Series instruments, including:

- GasAlertMicro 5
- GasAlertMicro 5 PID
- GasAlertMicro 5 IR

Now, all instruments shipped since August 7, 2008 can use the same batteries.

Batteries

The rechargeable and alkaline battery packs can be swapped freely between all convergence GasAlertMicro 5 Series instruments.

Convergence GasAlertMicro 5 Series instruments are compatible with:

- Rechargeable battery packs (M5-BAT08)
- Alkaline battery packs (M5-BAT05)

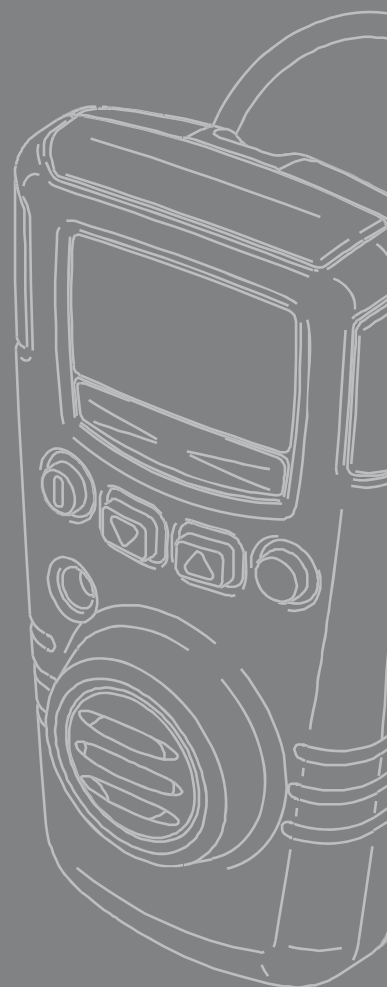
Please note that M5-BAT07(-B) is only for use with old GasAlertMicro 5 and GasAlertMicro 5 PID instruments, and never for use with a GasAlertMicro 5 IR or convergence GasAlertMicro 5 Series instruments. Customers with older units must still order older-style batteries. Non-convergence style battery packs will be in production for the next 12 months. After this time, the demand will be reassessed. Chargers and MicroDock II GasAlertMicro 5 Series modules are all backwards compatible.

If you have any question, please contact your local BW Technologies Sales Representative.



What are VOCs?

- VOCs are volatile organic compounds
- Volatile Organic Compounds (VOCs) are organic compounds containing one or more carbon atoms that have high vapour pressures and evaporate readily to the atmosphere
- Many VOCs are human-made chemicals that are used and produced in the manufacture of paints, pharmaceuticals, and refrigerants
- VOCs typically are industrial solvents
- VOCs can be by-products produced by chlorination in water treatment, such as chloroform
- Components of petroleum fuels, hydraulic fluids, paint thinners, and dry cleaning agents are also VOCs



GasAlertMax XT Update: New Firmware Available

New firmware is currently available for the GasAlertMax XT. To download version 4.000, please go to www.gasmonitors.com. The new firmware includes various improvements including display options and auto zeroing sensors.

2009 Price List

BW Technologies by Honeywell is pleased to announce the release of the new 2009 BW Gas Detection Price Book. The Price Book represents the full BW gas detection product line, with no detector price increases for 2009. In addition, order number offerings have been streamlined so it will be easier to find the products you are looking for.

Excel versions are now available with printed copies shipping by the end of January. Please download an Excel version of the 2009 BW Price Book using the links below:

- CAD Price List
- USD Price List
- GBP Price List
- EURO Price List

Key 2009 Price Book updates include:

- GasAlertMax XT - The new GasAlertMax XT and corresponding accessories are included in the new Price List. Learn more about how the GasAlertMax XT could be the perfect addition to your gas detection fleet.
- Retired Products - Retired offerings, such as the GasAlertMax, have been removed.
- GasAlertClip Extreme - Order numbers for different set points are now listed.
- Calibration Gas - Product offerings have been streamlined.
- Fixed Accessories - Product offerings have been streamlined.
- RRJ Series - Order numbers have been streamlined to three options to simplify ordering.

Refinements in pricing and order structure will be effective on January 5th, 2009. Please feel free to contact your Regional Sales Manager or a BW Customer Service Representative with any questions.



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